



Decision techniques:

Win/Win. If a potential solution is available that meets everyone's interests, it will be a mutually beneficial and agreeable solution.

Both/And. It may be possible to select two leading options (both) and combine them (and) into one acceptable solution.

Negative Voting. Members of the group vote out options that are completely unacceptable. This can be used to narrow a large list of potential options to a manageable size.

Straw Vote. Group members make a tentative, non-binding vote on their preference to get a quick sense of where each is leaning.





Techniques for evaluating options:

- Categorize/Prioritize.
- Rank order.
- Advantages/Disadvantages.
- What I like about...
- Criteria checkerboard.
- Test or use pilot projects.
- Examine what others have done.
- Ask an expert.
- Build a joint map.

